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**Kopram**  
La référence du sciage

## Kopram supported by Capzanine

October 2007

*Kopram, specialising in the distribution of consumables for cutting tools, is strengthening its development capacity in the framework of an MBO operation arranged by Capzanine.*

This family business founded in 1987 by Mr Rebattet and Mr Navarro, rapidly made a name for itself as a key player in the sector. For a number of years Kopram has been the exclusive distributor in France for the world leader Lenox and since 2005 has offered a range of more general, complementary products under its own Erko brand.

Kopram distributes not only consumables for manual cutting tools but also band saw blades for machines. Its customers are industrial supply distribution networks.

Mr Rebattet and Mr Navarro have developed real marketing and commercial know-how which, combined with the technical quality of the products, has made it possible to speed up the growth of the company, with a projected net sales in 2007 of € 13 million. They have chosen Capzanine to support them through this MBO. The objective is to pursue growth notably by penetrating new networks and sales outlets.

The experience of the two managers and their innovative approach to this relatively traditional market combined with the company's high profile are among the factors that attracted the Capzanine team.

### PARTICIPANTS

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